

# FINANCIAL FACT BOOK

フィナンシャル ファクトブック



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## 免責事項/Disclaimer

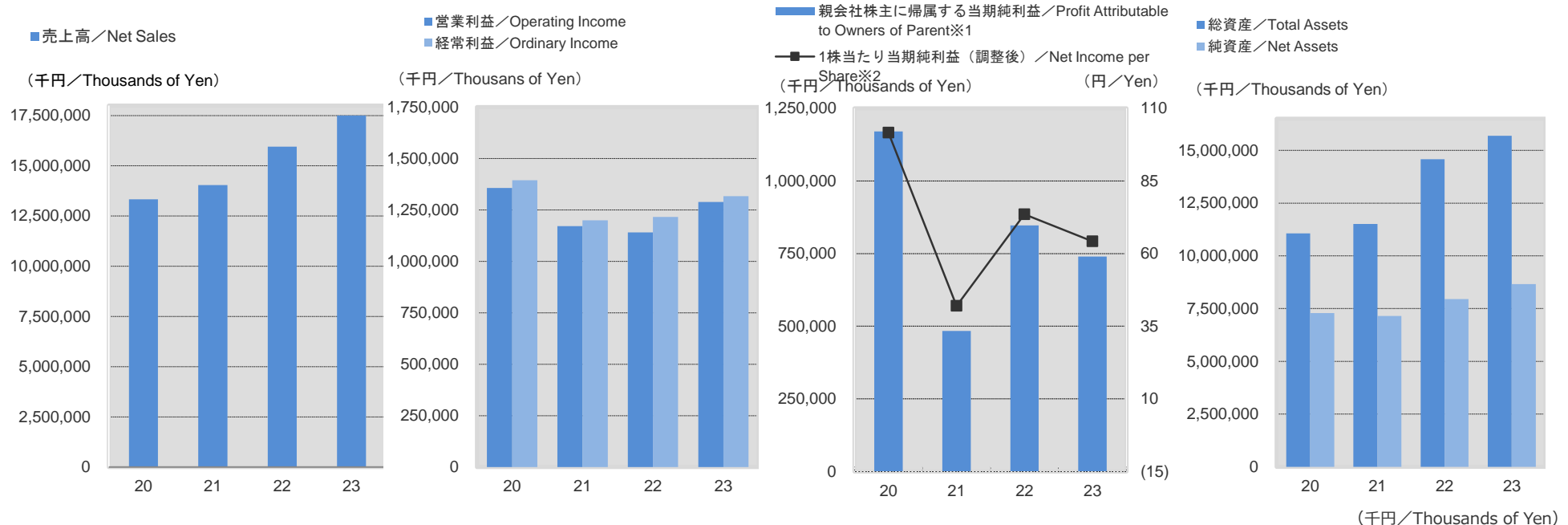
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# 連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year	2020/12	2021/12	2022/12	2023/12
売上高／Net Sales	13,332,684	14,046,171	15,960,064	17,499,962
売上総利益／Gross Profit	7,953,227	8,442,322	9,683,600	10,937,287
営業利益／Operating Income	1,357,154	1,171,710	1,141,059	1,289,099
経常利益／Ordinary Income	1,394,007	1,199,868	1,215,406	1,316,237
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent※1	1,170,543	483,618	846,756	739,693
1株当たり当期純利益（調整後）／Net Income per Share※2	101.62	41.98	73.51	64.21
総資産／Total Assets	11,063,178	11,512,704	14,574,304	15,693,505
純資産／Net Assets	7,288,881	7,152,554	7,956,100	8,665,473
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	1,902,717	1,564,832	1,564,832	2,203,836
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(1,158,500)	(1,191,625)	(1,191,625)	(1,799,859)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(64,609)	(822,038)	(822,038)	(645,925)

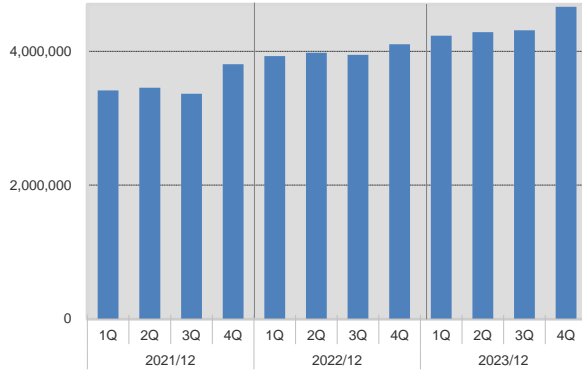
※1 2016年12月期より、「当期純利益」を「親会社に帰属する当期純利益」と記載しています。／Until FY2015, "Net Income" is documented.

※2 当社は2014年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。／We conducted a 100-for-1 share split which became effective as of April 1, 2014.

## 四半期推移（連結） / Quarter by Trend (Consolidated)

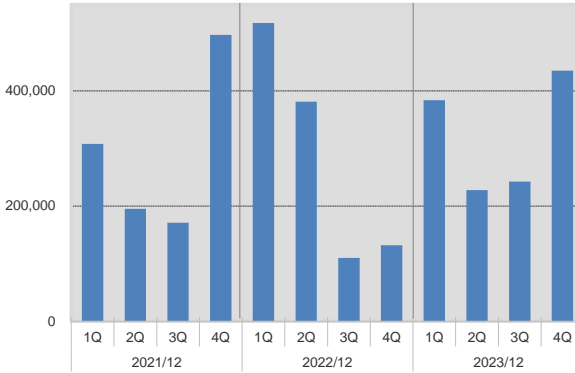
売上高 / Net Sales

(千円 / Thousands of Yen)



営業利益 / Operating Income

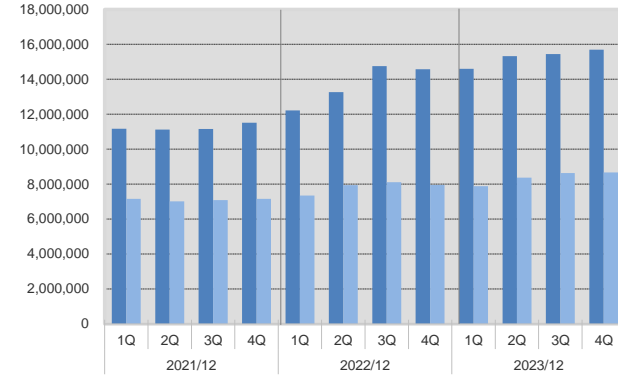
(千円 / Thousands of Yen)



■ 総資産 / Total Assets

■ 純資産 / Net Assets

(千円 / Thousands of Yen)

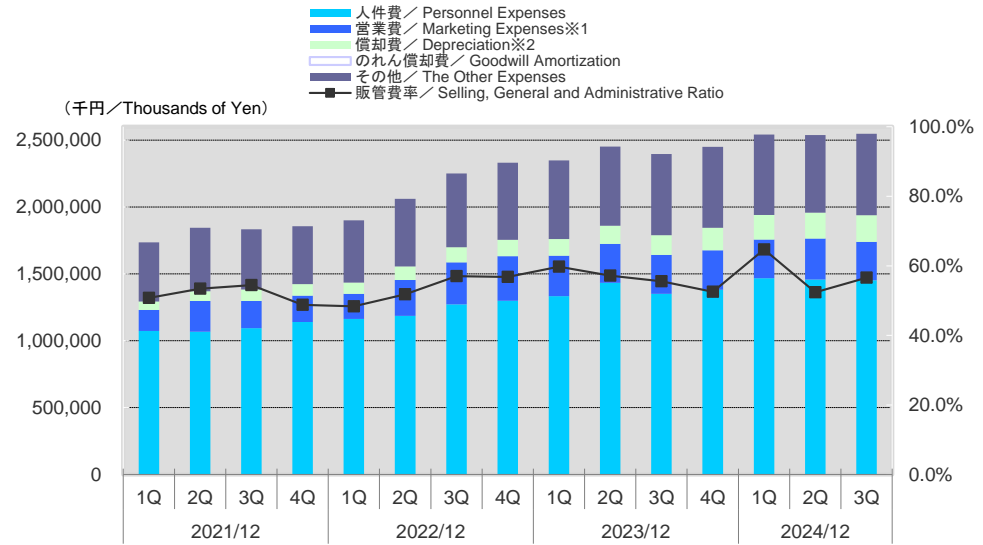
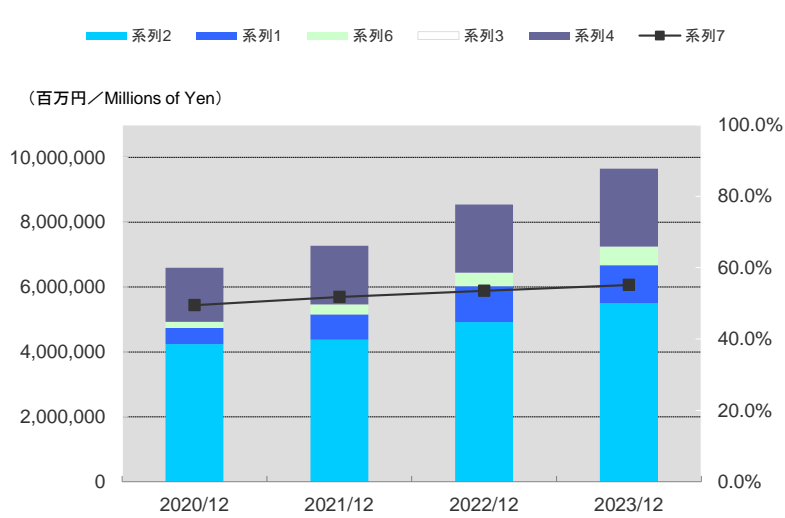


会計年度 / Fiscal Year (千円 / Thousands of Yen)	2021/12				2022/12				2023/12				2024/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 / Net Sales	3,417,130	3,455,327	3,364,963	3,808,749	3,929,040	3,977,426	3,947,380	4,106,218	4,232,337	4,287,619	4,315,409	4,664,596	4,720,549	4,845,649	4,505,455	
売上原価 / Cost of Sales	1,373,152	1,414,941	1,361,451	1,454,304	1,511,345	1,535,807	1,586,690	1,642,620	1,499,299	1,607,659	1,676,046	1,779,669	1,754,355	1,986,313	1,866,099	
売上総利益 / Gross Profit	2,043,978	2,040,385	2,003,512	2,354,445	2,417,694	2,441,618	2,360,689	2,463,597	2,733,038	2,679,959	2,639,363	2,884,926	2,966,193	2,859,336	2,619,356	
EBITDA	372,211	267,417	256,865	584,202	602,518	482,144	222,128	254,045	509,178	363,440	389,949	603,917	607,371	514,939	271,217	0
償却費 / Depreciation and amortization※1	64,162	72,034	85,773	87,019	84,271	100,727	112,125	121,658	124,923	135,620	147,224	168,622	183,782	193,482	199,924	
のれん償却費 / Goodwill amortization	0	0	0	0	249	249	249	250	249	249	249	250	249	249	248	
営業利益 / Operating Income	308,049	195,383	171,092	497,183	517,998	381,168	109,754	132,137	384,006	227,571	242,476	435,045	423,340	321,208	71,045	
経常利益 / Ordinary Income	293,980	196,288	230,192	479,407	558,485	426,682	184,950	45,288	467,186	212,737	248,021	388,291	465,618	345,129	32,230	
親会社株主に帰属する当期純利益 / Profit Attributable to Owners of Parent※	229,593	174,361	102,732	(23,069)	403,325	294,895	101,217	47,317	297,120	113,784	167,347	161,440	335,007	172,665	20,427	
総資産 / Total Assets	11,170,899	11,128,808	11,159,859	11,512,704	12,216,680	13,265,606	14,754,026	14,574,304	14,595,708	15,322,602	15,448,932	15,693,505	17,375,242	17,944,805	16,834,944	
純資産 / Net Assets	7,160,818	7,015,305	7,081,110	7,152,554	7,342,101	7,945,729	8,107,691	7,956,100	7,889,060	8,376,287	8,628,982	8,665,473	8,846,364	9,351,469	8,938,505	

※1 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 / Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

※2 2016年12月期より、「当期純利益」を「親会社に帰属する当期純利益」と記載しています。 / Until FY2016, "Net Income" is documented.

# 販売費及び一般管理費内訳/Selling, General and Administrative Expenses



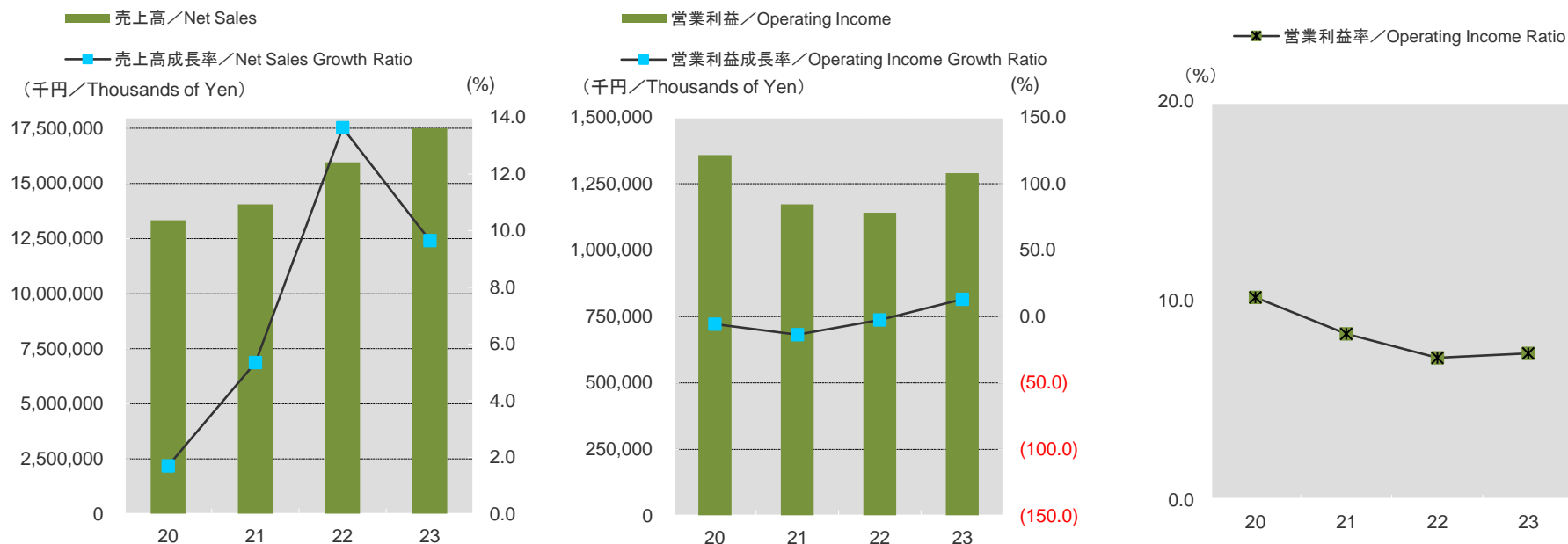
会計年度/ Fiscal Year	(千円/Thousands of Yen)			
	2020/12	2021/12	2022/12	2023/12
販売費及び一般管理費/ Selling, General and Administrative Expenses	6,596,073	7,270,612	8,542,541	9,648,188
人件費/ Personnel Expenses	4,239,980	4,373,984	4,920,110	5,498,267
営業費/ Marketing Expenses※1	503,042	786,958	1,103,772	1,179,590
償却費/ Depreciation※2	188,606	308,988	418,783	576,390
のれん償却費/ Goodwill Amortization	0	250	1,000	1,000
その他/ The Other Expenses	1,664,443	1,800,430	2,098,875	2,392,939
	(%)	(%)	(%)	(%)
販管費率/ Selling, General and Administrative Ratio	49.5%	51.8%	53.5%	55.1%
売上高/ Net Sales	13,332,684	14,046,171	15,960,064	17,499,962

会計年度/ Fiscal Year	2021/12				2022/12				2023/12				2024/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費/ Selling, General and Administrative Expenses	1,735,928	1,845,001	1,832,419	1,857,261	1,899,696	2,060,450	2,250,934	2,331,460	2,349,032	2,452,387	2,396,886	2,449,881	2,542,853	2,538,127	2,548,310	
人件費/ Personnel Expenses	1,072,749	1,066,586	1,094,797	1,139,852	1,163,757	1,185,612	1,271,774	1,298,965	1,333,327	1,433,909	1,350,620	1,380,409	1,466,508	1,458,483	1,452,833	
営業費/ Marketing Expenses※1	156,848	231,344	201,724	197,040	185,984	268,475	315,315	333,996	302,040	290,823	290,508	296,218	290,266	306,517	286,027	
償却費/ Depreciation※2	64,162	72,034	85,773	87,019	84,271	100,727	112,125	121,658	124,923	135,620	147,224	168,622	183,782	193,482	199,924	
のれん償却費/ Goodwill Amortization	-	-	-	-	249	249	249	250	249	249	249	250	249	249	248	
その他/ The Other Expenses	442,168	475,036	450,125	433,100	465,432	505,384	551,468	576,590	588,491	591,784	608,282	604,380	602,046	579,394	609,277	
	(%)				(%)				(%)				(%)			
販管費率/ Selling, General and Administrative Ratio	50.8%	53.4%	54.5%	48.8%	48.4%	51.8%	57.0%	56.8%	59.8%	57.2%	55.5%	52.5%	64.7%	52.4%	56.6%	#DIV/0!
売上高/ Net Sales	3,417,130	3,455,327	3,364,963	3,808,749	3,929,040	3,977,426	3,947,380	4,106,218	3,929,040	4,287,619	4,315,409	4,664,596	3,929,040	4,845,649	4,505,455	

※1 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却/  
Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

※2 営業費=広告宣伝費+販売手数料+販売促進費/Marketing Expenses=Advertising Expenses+Sales Commission+Sales Promotion Expenses

## 成長性・収益性／Growth & Profitability



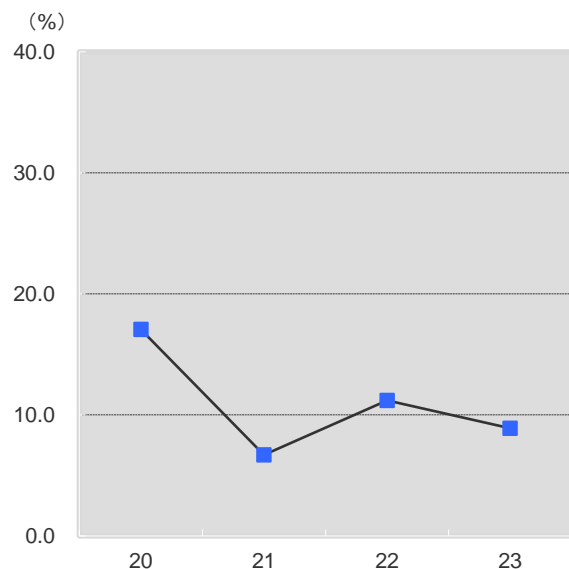
会計年度／Fiscal Year

	2020/12	2021/12	2022/12	2023/12
売上高成長率／Net Sales Growth Ratio	1.7	5.4	13.6	9.6
営業利益成長率／Operating Income Growth Ratio	(5.7)	(13.7)	(2.6)	13.0
売上原価率／Cost of Sales Ratio	40.3	39.9	39.3	37.5
売上総利益率／Gross Profit Ratio	59.7	60.1	60.7	62.5
営業費率／Marketing Expenses Ratio	49.5	51.8	53.5	55.1
営業利益率／Operating Income Ratio	10.2	8.3	7.1	7.4
売上高／Net Sales	13,332,684	14,046,171	15,960,064	17,499,962
売上原価／Cost of Sales	5,379,457	5,603,849	6,276,464	6,562,675
売上総利益／Gross Profit	7,953,227	8,442,322	9,683,600	10,937,287
販売費及び一般管理費／Selling, General and Administrative Expenses	6,596,073	7,270,612	8,542,541	9,648,188
営業費／Marketing Expenses	503,042	786,958	1,103,772	1,179,590
のれん償却費／Goodwill amortization	-	-	-	-
営業利益／Operating Income	1,357,154	1,171,710	1,141,059	1,289,099

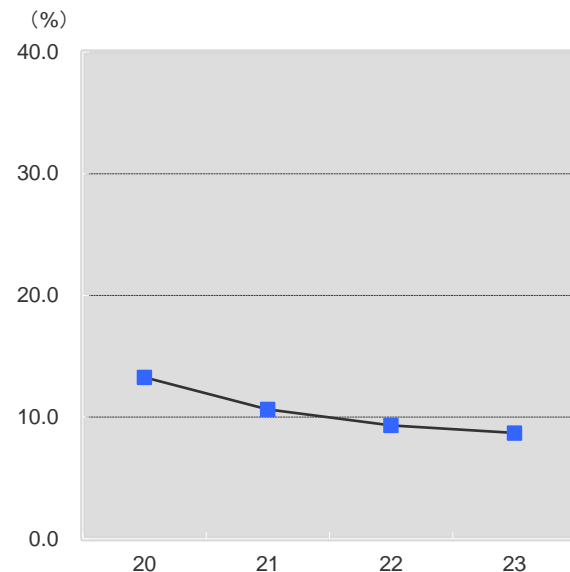
営業費 = 広告宣伝費 + 販売手数料 + 販売促進費／Marketing Expenses = Advertising Expenses + Sales Commission + Sales Promotion Expenses

## 効率性/Efficiency

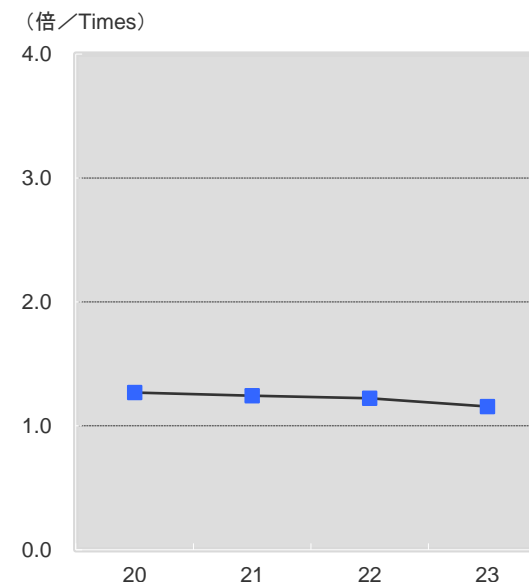
自己資本当期利益率/Return on Equity (ROE)



総資産経常利益率/Return on Asset (ROA)



総資産回転率/Asset Turnover



会計年度/Fiscal Year

		2020/12	2021/12	2022/12	2023/12
自己資本当期純利益率/Return on Equity (ROE)	(%)	17.1	6.7	11.2	8.9
総資産経常利益率/Return on Asset (ROA)	(%)	13.3	10.6	9.3	8.7
総資産回転率/Asset Turnover	(倍/Times)	1.3	1.2	1.2	1.2

ROE = (当期純利益 ÷ 期首自己資本 + 期末自己資本) / 2 × 100 / ROE = (Net Income / Average of Beginning and Ending Shareholders' Equity) × 100

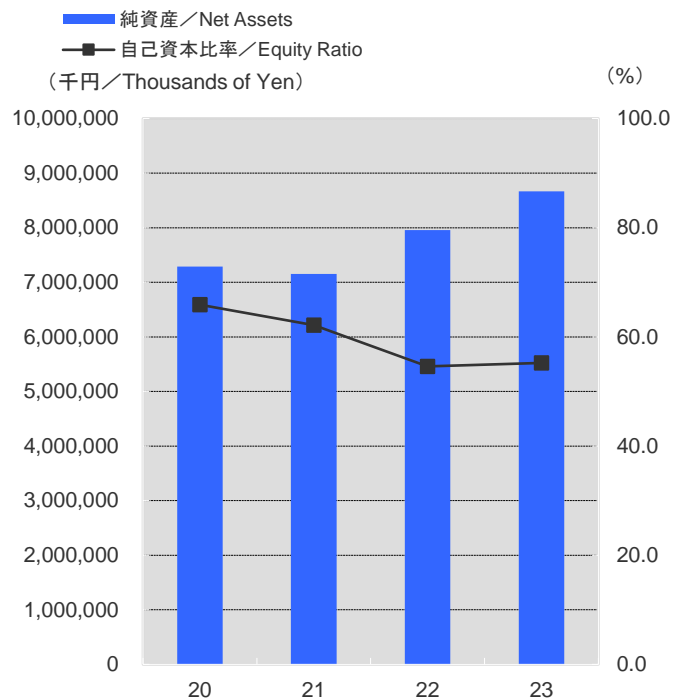
ROA = (経常利益 ÷ (期首総資産 + 期末総資産) / 2) × 100 / ROA = (Ordinary Income / Average of Beginning and Ending Total Assets) × 100

注) 上記数値については、簡略に計算しているため実際の開示資料と誤差があります。

(千円/Thousands of Yen)

売上高/Net Sales	13,332,684	14,046,171	15,960,064	17,499,962
経常利益/Ordinary Income	1,394,007	1,199,868	1,215,406	1,316,237
親会社株主に帰属する当期純利益/Profit Attributable to Owners of Parent	1,170,543	483,618	846,756	739,693
純資産/Net Assets	7,288,881	7,152,554	7,956,100	8,665,473
総資産/Total Assets	11,063,178	11,512,704	14,574,304	15,693,505

## 安定性/Stability



会計年度/Fiscal Year	2020/12	2021/12	2022/12	2023/12
自己資本比率/Equity Ratio	65.9	62.1	54.6	55.2
流動比率/Current Ratio	211.1	194.3	186.4	210.3
	(千円/Thousands of Yen) ousands of Yen)			
純資産/Net Assets	7,288,881	7,152,554	7,956,100	8,665,473
総資産/Total Assets	11,063,178	11,512,704	14,574,304	15,693,505
現金及び預金/Cash and Deposit	4,670,417	4,590,164	6,679,517	6,655,490
リース債務/Lease Obligations	224,696	193,475	213,003	346,000
受取利息/Interest Income	3,775	2,886	4,694	17,519
受取配当金/Dividend Income	3,610	18,151	16,048	38,023
支払利息/Interest Expense	3,541	3,997	7,300	14,285
流動資産/Total Current Assets	7,390,326	7,584,439	9,886,590	10,063,293
流動負債/Total Current Liabilities	3,500,592	3,903,187	5,305,059	4,785,900

事業関連情報\_電子認証・印鑑事業/Key Indicators\_Digital Certificate and eSignature Segment

電子認証・印鑑事業/Digital Certificate and eSignature Segment ※1

会計年度 / Fiscal Year (千円 / Thousands of Yen)	2021/12				2022/12				2023/12				2024/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 (内取合) / Net Sales	1,833,502	1,858,122	1,795,893	2,234,181	2,280,906	2,349,349	2,344,088	2,488,774	2,631,027	2,648,640	2,619,854	2,949,517	3,028,772	3,072,665	2,772,635	
売上原価 / Cost of Sales	444,847	447,000	428,664	476,248	486,063	512,184	567,839	661,214	539,099	581,747	613,608	677,376	699,675	806,778	777,304	
売上総利益 / Gross Profit	1,388,654	1,411,121	1,367,229	1,757,933	1,794,842	1,837,165	1,776,248	1,827,560	2,091,928	2,066,893	2,006,245	2,272,141	2,329,097	2,265,887	1,995,330	
販売費及び一般管理費 / Selling, General and Administrative Expense	1,117,099	1,238,419	1,244,721	1,270,114	1,294,025	1,434,673	1,624,016	1,703,401	1,717,797	1,836,904	1,777,373	1,829,524	1,932,649	1,940,273	1,956,602	
EBITDA	321,659	231,779	195,523	561,985	577,060	492,520	252,296	235,529	490,669	359,472	371,286	606,767	576,615	515,475	233,712	
償却費 (のれん除く) / Depreciation and Amortization ext Goodwill	50,105	59,078	73,016	73,916	75,994	89,780	99,816	111,121	116,290	129,234	142,165	163,900	179,919	189,612	194,736	
のれん償却費 / Goodwill amortization	-	-	-	250	249	249	249	250	249	249	249	250	249	249	248	
人件費 / Personnel Expenses	657,239	675,107	711,113	762,639	765,909	787,882	860,942	889,801	908,236	1,013,664	928,277	959,462	1,047,094	1,042,569	1,034,582	
営業利益 / Operating Income	271,554	172,701	122,507	487,819	500,817	402,491	152,231	124,158	374,130	229,989	228,872	442,617	396,447	325,614	38,728	
営業利益率 / Operating Income Divided by Net Sales	14.8%	9.3%	6.8%	21.8%	22.0%	17.1%	6.5%	5.0%	14.2%	8.7%	8.7%	15.0%	13.1%	10.6%	1.4%	#DIV/0!
従業員数 / Number of Employees Quarterly Average	501	504	513	513	529	524	524	526	527	543	546	539	546	534	533	

※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

※2 変更後のセグメント区分に基づき数値を組み替えております / Reclassified accounting figures due to changes in reporting segments

※3 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

国内外別売上高 (大量発行分含) / Sales by Product

(千円 / Thousands of Yen)																
国内売上割合 / Rate of Domestic Sales	35.6%	31.5%	35.5%	35.1%	32.3%	29.7%	30.7%	31.8%	29.7%	29.3%	28.9%	28.8%	28.1%	27.3%	29.2%	
海外売上割合 / Rate of Oversea Sales	64.4%	68.5%	64.5%	64.9%	67.7%	70.3%	69.3%	68.2%	70.3%	70.7%	71.1%	71.2%	72.0%	72.7%	70.8%	

電子証明書発行枚数 (大量発行分含) / Number of SSLs Issued ※

(枚 / Sheet)																
国内発行枚数 / Number of Domestic Issues	132,782	134,849	138,852	144,288	132,876	114,832	105,054	104,862	111,911	110,801	112,775	113,795	110,604	107,786	106,444	
海外発行枚数 / Number of Oversea Issues	140,253	136,869	132,099	155,151	132,070	151,351	122,114	106,844	115,647	142,485	104,251	125,009	178,199	113,661	133,963	
合計 / Total	273,035	271,718	270,951	299,439	264,946	266,183	227,168	211,706	227,558	253,286	217,026	238,804	288,803	221,447	240,407	

※監査後の数値、大量発行含む

電子証明書有効発行枚数 / Number of SSLs validly Issued

(枚 / Sheet)																
国内有効発行枚数 / Number of Domestic validly Issues	204,563	203,992	208,118	214,855	221,775	218,865	215,329	214,828	193,176	189,333	189,711	192,320	188,618	187,076	184,000	
海外有効発行枚数 / Number of Oversea validly Issues	1,315,857	1,283,057	1,296,696	1,272,819	1,263,266	1,227,330	1,198,451	1,226,016	1,265,823	1,309,315	1,282,462	1,268,758	1,283,836	1,249,829	1,246,750	
合計 / Total	1,520,420	1,487,049	1,504,814	1,487,674	1,485,041	1,446,195	1,413,780	1,440,844	1,458,999	1,498,648	1,472,173	1,461,078	1,472,454	1,436,905	1,430,750	



事業関連情報\_クラウドインフラ事業/Key Indicators\_Cloud Infrastructure Segment

クラウドインフラ事業/Cloud Infrastructure Segment ※1

会計年度 / Fiscal Year (千円 / Thousands of Yen)	2021/12				2022/12				2023/12				2024/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 (内取合) / Net Sales	1,462,464	1,472,333	1,467,889	1,472,799	1,502,723	1,505,745	1,466,907	1,483,302	1,504,454	1,564,425	1,571,810	1,616,166	1,575,640	1,679,034	1,638,220	
売上原価 / Cost of Sales	897,714	921,295	912,874	968,174	946,094	971,697	986,856	925,923	972,398	1,038,659	1,057,424	1,105,492	1,047,228	1,172,851	1,102,531	
売上総利益 / Gross Profit	564,750	551,038	555,014	504,624	556,628	534,048	480,051	557,378	532,056	525,766	514,386	510,674	528,411	506,182	535,688	
販売費及び一般管理費 / Selling, General and Administrative Expenses	445,991	444,531	430,961	431,865	442,386	461,447	438,402	455,204	498,519	498,607	493,788	494,704	483,696	497,562	479,101	
EBITDA	129,263	115,977	133,210	82,425	121,329	82,052	52,745	111,455	41,507	32,899	24,925	19,966	48,007	11,950	61,107	0
償却費 (のれん除く) / Depreciation and Amortization ext Goodwill ※	10,505	9,470	9,158	9,667	7,087	9,451	11,097	9,281	7,970	5,741	4,327	3,997	3,292	3,331	4,520	
のれん償却費 / Goodwill Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
人件費 / Personnel Expenses	266,050	253,893	249,257	246,449	256,334	257,588	255,459	258,073	297,859	309,456	308,846	305,161	302,348	315,092	307,314	
営業利益 / Operating Income	118,758	106,507	124,052	72,758	114,242	72,601	41,648	102,174	33,537	27,158	20,598	15,969	44,715	8,619	56,587	
営業利益率 / Operating Income Divided by Net Sales	8.1%	7.2%	8.5%	4.9%	7.6%	4.8%	2.8%	6.9%	2.2%	1.7%	1.3%	1.0%	2.8%	0.5%	3.5%	#DIV/0!
従業員数 / Number of Employees Quarterly Average	392	400	404	407	407	366	364	364	373	370	364	370	368	366	366	

※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

※2 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

商材別売上高 / Sales by Product

(千円 / Thousands of Yen)	2021/12				2022/12				2023/12				2024/12			
共用 / Shared Server	365,972	352,989	364,520	353,919	347,979	341,559	329,008	361,813	334,679	335,828	326,322	330,366	324,709	316,600	312,692	
VPS / Virtual Private Server	121,484	119,494	115,682	110,030	107,813	105,259	104,933	110,797	103,685	103,332	102,178	99,369	101,432	103,196	101,130	
専用 / Dedicated Server	178,238	173,036	168,524	163,521	168,517	167,263	163,592	164,105	161,673	162,131	157,512	158,117	163,360	169,297	158,980	
マネージド / Managed Dedicated Server	14,958	13,645	12,920	7,542	17,963	2,685	11,584	28,634	13,308	12,545	10,346	6,827	7,509	5,404	▲ 93,482	
クラウド / Public and Private Cloud Server	352,241	348,238	341,545	344,485	345,751	346,858	337,056	344,611	362,887	370,083	369,125	360,712	363,129	363,752	350,840	
マネージドクラウド (CloudCREW) / Managed Cloud Service	172,744	218,031	218,067	244,792	276,622	311,188	355,750	362,969	330,067	386,065	414,484	450,592	431,624	542,226	532,615	
OEM	57,209	54,711	58,448	54,787	54,244	52,807	56,152	54,787	52,826	53,338	50,267	47,518	45,928	45,213	47,014	

商材別会員数 / Subscribers by Products

(利用プラン数 / Number of Active Plans)	2021/12				2022/12				2023/12				2024/12			
共用 / Shared Server	57,948	58,446	57,780	57,179	56,594	55,643	55,078	54,496	53,764	51,856	51,073	49,650	48,810	47,541	46,679	
VPS / Virtual Private Server	8,979	8,712	9,771	9,588	9,128	8,704	8,658	8,302	8,016	7,451	7,123	6,883	6,718	6,454	6,094	
専用 / Dedicated Server	1,900	1,869	1,838	1,804	1,795	1,754	1,723	1,699	1,654	1,618	1,529	1,515	1,518	1,503	1,431	
パブリッククラウド / Public Cloud Server	3,633	3,559	3,495	3,578	3,558	3,503	3,503	3,505	3,459	3,410	3,391	3,353	3,365	3,318	3,334	
OEM	14,140	13,966	13,786	13,594	13,453	13,280	13,145	13,026	12,918	12,672	12,506	12,666	12,505	12,318	12,156	

## 事業関連情報\_DX事業/Key Indicators\_Digital Transformation Segment

### DX事業/ DX Segment ※1

会計年度 / Fiscal Year (千円 / Thousands of Yen)	2021/12				2022/12				2023/12				2024/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 (内取合) / Net Sales	237,126	246,563	236,645	245,749	285,164	263,953	283,632	291,131	238,335	206,923	261,389	252,256	247,031	226,357	225,542	
売上原価 / Cost of Sales	99,663	116,419	101,966	99,309	166,147	143,463	129,025	159,942	74,192	78,066	97,205	98,179	93,380	90,231	88,323	
売上総利益 / Gross Profit	137,343	116,419	134,679	146,439	119,017	120,490	154,606	131,189	164,142	128,857	164,183	154,076	153,651	136,126	137,218	
販売費及び一般管理費 / Selling, General and Administrativ	218,636	211,150	202,143	201,207	208,712	208,304	232,997	219,571	177,312	160,339	172,561	170,795	175,986	152,840	163,939	
EBITDA	(77,623)	(77,520)	(63,867)	(51,333)	(88,506)	(86,317)	(77,179)	(87,126)	(12,507)	(30,839)	(7,647)	(15,995)	(21,764)	(16,176)	(26,064)	0
償却費 (のれん除く) / Depreciation and Amortization ext (	3,550	3,486	3,597	3,434	1,189	1,496	1,211	1,255	662	643	730	724	570	538	656	
のれん償却費 / Goodwill Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
人件費 / Personnel Expenses	149,458	137,584	134,426	130,762	141,514	140,141	155,372	151,090	127,231	110,788	113,497	115,786	117,065	100,820	110,935	
営業費 / Marketing Expenses	8,835	10,362	9,944	11,372	14,494	13,471	15,260	13,249	14,740	18,979	20,791	17,650	20,101	17,825	16,429	
営業利益 / Operating Income	▲ 81,173	▲ 81,006	▲ 67,464	▲ 54,767	▲ 89,695	▲ 87,813	▲ 78,390	▲ 88,381	▲ 13,169	▲ 31,482	▲ 8,377	▲ 16,719	▲ 22,334	▲ 16,714	▲ 26,720	
営業利益率 / Operating Income Divided by Net Sales	-34.2%	-32.9%	-28.5%	-22.3%	-31.5%	-33.3%	-27.6%	-30.4%	-5.5%	-15.2%	-3.2%	-6.6%	-9.0%	-7.4%	-11.8%	#DIV/0!
従業員数 / Number of Employees Quarterly Average	75	83	75	76	75	78	79	84	82	84	85	89	89	86	88	

※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

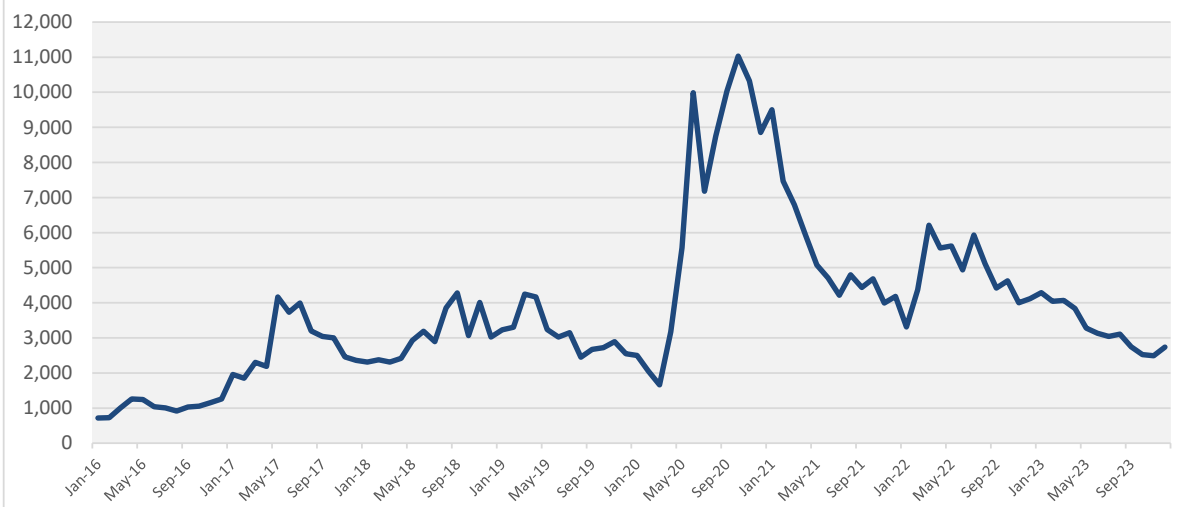
※2 変更後のセグメント区分に基づき数値を組み替えております / Reclassified accounting figures due to changes in reporting segments

※3 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

## 株式情報 / Stock Information

株価の推移 / Stock Price Trend



終値ベース / Closing price at TOKYO STOCK EXCHANG

### 株価推移 / Stock Price Trend

会計年度 / Fiscal Year	2020/12	2021/12	2022/12	2023/12
高値 / High	14,210	10,550	6,560	6,560
安値 / Low	1,381	3,685	3,065	3,065
終値 / Closing Price	8,850	4,185	4,115	4,115
年間売買高 (株) / Yearly Volume (shares)	100,422,400	35,711,200	21,469,200	21,469,200

### 発行済株式数 / Number of Shares Outstanding

会計年度 / Fiscal Year	2020/12	2021/12	2022/12	2023/12
期末発行済株式数 / Number of Shares Outstanding at Fiscal Year End	11,693,000	11,693,000	11,693,000	11,693,000

### 1株当たり情報 / Per Share Data

会計年度 / Fiscal Year	2020/12	2021/12	2022/12	2023/12
1株当たり純資産 / Net Assets per Share	632.75	619.25	690.67	725.25
1株当たり当期純利益 / Net Income (Loss) per Share	101.62	41.98	73.51	64.21
1株当たり配当金 / Cash Dividends per Share	50.81	33.64	39.06	38.46

\*1 株式情報は以下の株式分割を考慮した数値を記載しています。 / Stock information is based on the number of shares after the stock splits.

当社は2014年4月27日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。 / We conducted a 100-for-1 share split which became effective as of April 27th, 2014.

### 大株主 (上位10名) / Major Shareholders

(2024年9月30日現在 / As of September 30, 2024)

株主名 / Name of Shareholder	持株数 / Shares	議決権比率 / Controlling Share
GMO インターネットグループ / GMO Internet Group, Inc.	5,966,900	51.80%
日本マスタートラスト信託銀行株式会社 (信託口) / The Master Trust Bank of Japan, Ltd. (Trust account)	731,400	6.35%
株式会社あおやま / Aoyama, Inc.	590,000	5.12%
BBH (LUX) FOR FIDELITY FUNDS PACIFIC FUND	465,400	4.04%
青山 満 / Mitsuru Aoyama	198,436	1.72%
GMOグローバルサイン・ホールディングス株式会社 / GMO GlobalSignHoldings K.K.	173,727	-
株式会社日本カストディ銀行 (信託口)	134,200	1.17%
CACEIS BANK, LUXEMBOURG BRANCH / UCITS CLIENTS ASSETS	129,300	1.12%
CLEARSTREAM BANKING S. A.	111,900	0.97%
株式会社SBI証券	93,830	0.81%
J P MORGAN CHASE BANK 385781	68,742	0.60%

### 所有者別分布状況 /

#### Composition of Shareholders by Category

	株式数 / Shares	構成比 (%) / (%)
金融機関 / Financial Institutions	1,234,800	10.56%
金融商品取引業者 / Securities Companies	216,374	1.85%
その他法人 / Other Corporations	6,542,175	55.95%
*1 外国法人等 / Foreign Corporations	911,346	7.79%
*1 個人・その他 / Individuals and Other	2,614,668	22.36%
*1 自己名義株式 / Treasury Stock	173,637	1.48%
*1 合計 / Total	11,693,000	100.00%

### 株主還元指標 / Shareholder Return Data

会計年度 / Fiscal Year	2019/12	2020/12	2021/12	2022/12	2023/12
*1 連結配当性向 / Payout Ratio	50.0	50.0	80.1	53.1	59.9
連結総還元性向 / Return to Shareholders Ratio	50.0	50.0	80.1	53.1	59.9

配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100

\*1 Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

\*1 総還元性向 = (配当金総額 + 自社株式取得総額) ÷ 当期純利益 × 100

\*1 Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

## 会社概要 / Corporate Profile

2024年9月30日現在 / As of September 30, 2024

**社名** GMOグローバルサイン・ホールディングス株式会社

**所在地** 〒150-8512 東京都渋谷区桜丘町26番1号  
セルリアンタワー10F  
03-6415-6100

**設立** 1993年12月

**従業員数** 1,012 名

**資本金** 916 百万円

**決算期** 12月31日

**株式の総数等** 34,360,000 株

**発行済株式総数** 11,693,000 株

**株主数 (自己株式含む)** 4,893 名

**単元株式数** 100 株

**上場市場** 東京証券取引所 プライム市場  
**証券コード** 3788

**Corporate Name** GMO GlobalSign Holdings K.K.

**Head Office** 10F Cerulean Tower, 26-1, Sakuragaoka-cho,  
Shibuya-ku, Tokyo 150-8512, Japan  
+81-3-6415-6100

**Founded** December, 1993

**Number of Employees** 1,012

**Paid in Capital** 916 million

**Fiscal Year End** December 31st

**Number of Shares Authorized** 34,360,000 shares

**Number of Shares Outstanding** 11,693,000 shares

**Number of Shareholders** 7,064

**Stock Transaction Unit** 100 share

**Stock Listing** TOKYO STOCK EXCHANGE, PRIME  
**Stock Code** 3788